

UNBRIDLED ESP Systems' focused customer engagement helps diagnose needs in a new field acquisition

CASE HISTORY

CHALLENGES

- ▶ Customer acquired a Western Kansas waterflood field that had ~25 ESP systems
- ▶ Customer had limited experience with operating ESP systems
- ▶ Several ESP systems in the field were shut down at the time of the acquisition
- ▶ Some wells with ESPs were producing all water

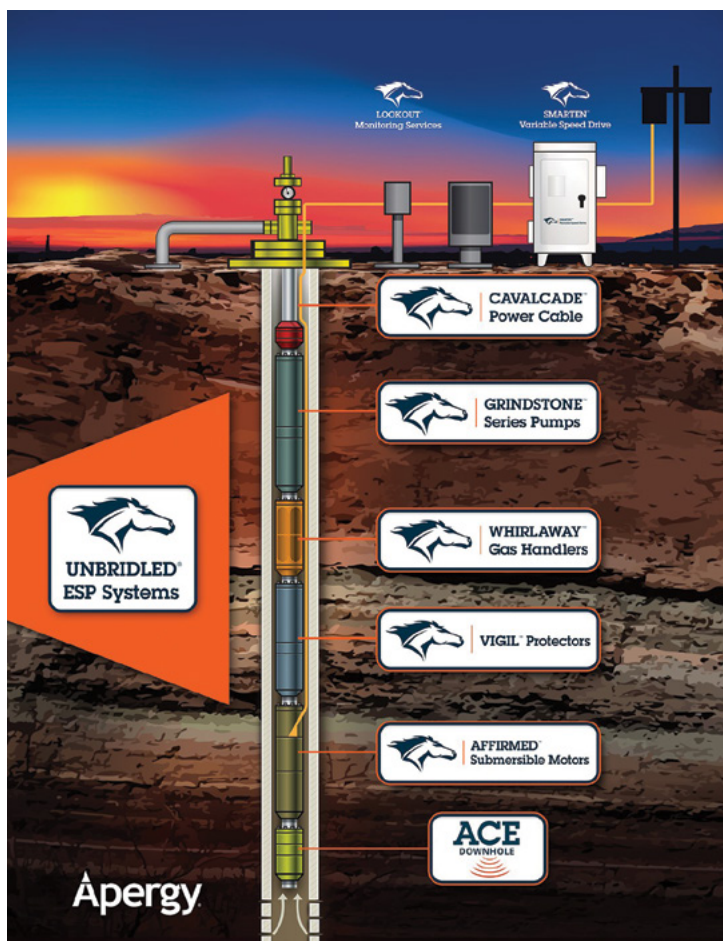
SOLUTIONS

- ▶ UNBRIDLED® ESP Systems team worked with the customer's engineers and field personnel on an in-depth study of existing ESP systems
- ▶ UNBRIDLED ESP Systems conducted fluid shots across the field to provide additional data to customer's engineers
- ▶ The UNBRIDLED ESP Systems team made recommendations to improve oil production and overall efficiency and effectiveness of ESP systems, including changes to competitors' equipment

RESULTS

- ▶ Based on the field study, UNBRIDLED ESP Systems was awarded 2 workovers
- ▶ One ESP that was plugged with scale was replaced and the pump was up-sized on a second well
- ▶ Increased oil production from 0 to 15 BOPD with new system, boosting the customer's revenue by \$22,500* per month from just one well
- ▶ Paid back new ESP system in <2 months

*Based on \$50 per barrel of oil





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